

Executive Education

Open Enrollment Programs 2017

UC Davis Graduate School of Management Executive Education invites you to partner with us on your leadership development journey. Our series of academically based open-enrollment programs offers you the resources, tools, connections, strategies and know-how needed to drive sustainable change aligned with your organization's business objectives.

WHY UC DAVIS EXECUTIVE EDUCATION?

- **Internationally Recognized Faculty:** Our programs are led by our world-renowned faculty who combine thought leadership in their fields with their industry research and practical experience.
- **Maximum Flexibility and Affordability:** Unlike other business schools, our half-day and one-day programs are designed and scheduled so they can be taken alone or as modules of a larger management curriculum you customize.
- **Convenient Northern California Locations:** Programs are held at Gallagher Hall on the UC Davis campus and at our Bay Area campus in San Ramon.
- **Size:** Programs are right-sized to ensure an educational experience with maximum individual time with our top-tier faculty and beneficial network building with your industry colleagues.

EXECUTIVE EDUCATION 2017 CALENDAR

Find the Right Programs for You and Your Team

Date	Program	Location
January 20	Becoming a Trusted Leader	Gallagher Hall, Davis Campus
January 20	Evaluating and Rewarding People	Gallagher Hall, Davis Campus
February 6	Building your Strategic Bench: Interviewing with Purpose	Bay Area Campus
February 10	Pitching Creative Ideas	Gallagher Hall, Davis Campus
March 6	Building your Strategic Bench: Visionary Succession Planning	Bay Area Campus
March 26-30	Wine Executive Program	Gallagher Hall, Davis Campus
May 12	Building and Leading Great Teams	Gallagher Hall, Davis Campus
June 6	Maximizing your Mentoring and Developmental Network	Bay Area Campus
June 30	Effective Negotiations: Strategies and Tactics	Gallagher Hall, Davis Campus
July 18	Becoming a Trusted Leader	Bay Area Campus
July 18	Evaluating and Rewarding People	Bay Area Campus
July 28	Implementing Successful Organizational Change Initiatives	Gallagher Hall, Davis Campus
August 4	Building your Strategic Bench: Interviewing with Purpose	Gallagher Hall, Davis Campus
August 15	Pitching Creative Ideas	Bay Area Campus
September 15	Building your Strategic Bench: Visionary Succession Planning	Gallagher Hall, Davis Campus
October 6	Analysis of Financial Information	Gallagher Hall, Davis Campus
October 20	Advanced Analysis of Financial Information	Gallagher Hall, Davis Campus
November 3	Strategy Boot Camp: Fundamentals in Strategic Management	Gallagher Hall, Davis Campus
November 14	Building and Leading Great Teams	Bay Area Campus
December 1	Maximizing your Mentoring and Developmental Network	Gallagher Hall, Davis Campus
December 8	Strategy Boot Camp: Complex Problem Identification and Communication Skills	Gallagher Hall, Davis Campus
December 12	Effective Negotiations: Strategies and Tactics	Bay Area Campus

For more information and to register, visit

gsm.ucdavis.edu/open

Questions? Contact Angela Stopper at UC Davis Graduate School of Management Executive Education.
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