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EDUCATION

Ph.D. 1981 University of California-Berkeley, Sociology
M.A. 1976 University of California-Davis, Sociology
B.A. 1969 Simmons College, Communication:Writing

ACADEMIC AND ADMINISTRATIVE EXPERIENCE

2010-present Director, Energy Efficiency Center, University of California, Davis
2010-present Chevron Chair in Energy Efficiency, University of California, Davis
2003-2009 Dean, Graduate School of Management, University of California, Davis
1991-present Professor of Management and Sociology, University of California, Davis
2002-2010 Jerome J. and Elsie Suran Chair in Technology Management, University of California, Davis
1987-1990 Associate Professor of Management and Sociology, University of California, Davis
1981-1987 Assistant Professor of Administration and Sociology, University of California, Davis

PROFESSIONAL AND ACADEMIC RECOGNITION

2013 Elected Fellow, American Association for the Advancement of Science
2012 Always On Power Players in Greentech
2008 Faculty Pioneer Award for Sustainability in Management Education, Aspen Institute
2008 Women Who Mean Business Award, *Sacramento Business Journal*
2007 Keynote Speaker, Advanced Institute of Management Research (AIM), *Organization Studies Solves Global Warming? Extending Our Boundaries into Policy*, Cardiff Business School, Wales, UK
2005 Best Paper of 2004, Academy of Management Review, with Rick Delbridge for "Systems of Exchange."
2000 Keynote Speaker, *Economic Sociology at the Edge of the Third Millennium Conference*, School of Economics and Sociology. Moscow, Russia
2000 Keynote Speaker, *All-Texas Conference on Organizations*, Kerrville, TX
1998 Overseas Distinguished Visitor, St. John's College, University of Cambridge, England
1998 Keynote Speaker, *First Portuguese Economic Sociology Congress*, Lisbon, Portugal
1996 Elected, *Macro-Organizational Behavior Society*
1996 Arthur Andersen Distinguished Visitor, Judge Institute of Management Studies, University of Cambridge, England
1996 Keynote Speaker, *Sociology of Markets Conference*, Liverpool, England
1994-1999 Commissioned, National Research Council, *Committee for the Enhancement of Human Performance*

BOOKS AND BOOK-LENGTH REPORTS

Lutzenhiser, Loren, Nicole W. Biggart, Rick Kunkle, Thomas Beamish, and Thomas Burr. 2001. *The New Commercial Buildings Industry*. Report for the California Institute for Energy Efficiency.

Biggart, Nicole Woolsey (ed.). 2001. *Economic Sociology: A Reader*. Oxford, UK: Blackwell Publishers, Ltd.

Biggart, Nicole Woolsey 1999. *The Changing Nature of Work: Implication for Occupational Analysis*. Written collaboratively as a member of National Research Council Committee. Washington DC: National Academy of Sciences Press.

Biggart, Nicole Woolsey 1997. *Enhancing Organizational Performance: Issues Evidence, Techniques*. Written collaboratively as a member of National Research Council Committee. Washington DC: National Academy of Sciences Press.

Orrú, Marco, Nicole Woolsey Biggart, and Gary G. Hamilton. 1997 "The Economic Organization of East Asian Capitalism." In *A Comparative Institutional Analysis of Market Structure and Business Networks in Japan, Taiwan, and South Korea: A Volume of Collected Papers and Articles*. Thousand Oaks, CA: Sage Publications.

Biggart, Nicole Woolsey. 1989. *Charismatic Capitalism: Direct Selling Organizations in America*. Chicago: University of Chicago Press.

ARTICLES AND CHAPTERS

Beamish, Thomas D. and Nicole Woolsey Biggart, *Forthcoming, January 2014*. "Social Heuristics." Research in the Sociology of Organizations, Matthew Kratz and Michael Lounsbury, editors.

Beamish, Thomas D. and Nicole Woolsey Biggart, 2012. "The Role of Social Heuristics in Project Centered Production Networks: Insights from the Commercial Construction Industry." *Engineering Project Organization Journal* (2):57-70.

Palmer, Donald, Nicole Woolsey Biggart and Brian Dick, 2008. "Is the New Institutionalism a Theory?" *The SAGE Handbook of Organizational Institutionalism*, (31):739-768.

Biggart, Nicole Woolsey, 2007. "Coming and Going in Economic Sociology: An Introduction to this Issue" *American Behavioral Scientist*, (50):91-92.

Biggart, Nicole Woolsey and Loren Lutzenhiser, 2007. "Economic Sociology and the Social Problem of Energy Inefficiency" *American Behavioral Scientist*, (50):1070-1087.

Biggart, Nicole Woolsey, 2006. "Why the World is Not Flat: Systems of Exchange in a Globalizing World" In *Itinerari d'impresa, Management Diritto Formazione*. Francesco Forlenza (ed.) Rubbettino, Winter 2005-2006, No. 8, pp. 187-196.

Beamish, Thomas D. and Nicole Woolsey Biggart, 2006. "Economic Worlds of Work: Uniting Economic Sociology with the Sociology of work" In *Social Theory and Work*. Marek Korzynski, Randy Hodson, and Paul Edwards (eds.). Oxford, UK: Oxford University Press: 233-271.

Biggart, Nicole Woolsey and Rick Delbridge. 2004. "System of Exchange." *Academy of Management Review*, 29 (1): 28. *Best Paper Award 2004*.

Krippner, Greta, Mark Granovetter, Fred Block, Nicole Biggart, Thomas D. Beamish, Youtien Hsing, Gillian Hart, Giovanni Arrighi, Margie Mendell, John Hall, Michael Burawoy, Steve Vogel and Sean O'Riain. 2004. "Polanyi Symposium: A Conversation on Embeddedness." *Socio-Economic Review*, 2:109.

Biggart, Nicole Woolsey and Thomas D. Beamish. 2003. "The Economic Sociology of Conventions: Habit, Custom, Practice, and Routine in Market Order." *Annual Review of Sociology*, 29: 433

Palmer, Donald A. and Nicole Woolsey Biggart. 2001. "Organizational Institutions." In Joel A.C. Baum (ed.) *Companion to Organizations*. Oxford, UK: Blackwell.

Biggart, Nicole Woolsey. 2001. "Banking on Each Other: The Situational Logic of Rotating Savings and Credit Associations." *Advances in Qualitative Organization Research*, 3:129.

Biggart, Nicole Woolsey and Richard P. Castanias. 2001. "Collateralized Social Relations: The Social in Economic Calculation." *American Journal of Economics and Sociology*, 60(2):471.

Biggart, Nicole Woolsey. 2001. "The Sociology of Leisure." In *International Encyclopedia of the Social and Behavioral Sciences*. Neil J. Smelser and Paul B. Baltes (eds.). Oxford, UK: Elsevier Science Limited.

Biggart, Nicole Woolsey. and Mauro F. Guillén. 1999. "Developing Difference: Social Organization and the Rise of the Auto Industries in South Korea, Taiwan, Spain, and Argentina." *American Sociological Review*, 64(5): 722. (Honorable mention for best paper in Comparative Historical Sociology previous three years, American Sociological Association)

Tolich, Martin, Martin Kenney and Nicole Woolsey Biggart. 1999. "Managing the Managers: Japanese Management Strategies in the USA." *Journal of Management Studies*, 36(5):587.

Biggart, Nicole Woolsey. 1998. "Deep Finance: The Organizational Bases of South Korea's Financial Collapse." *Journal of Management Inquiry*, 7(4):311.

Biggart, Nicole Woolsey. 1997. "Societal Strategic Advantage: Institutional Structure and Path Dependence in the Automotive and Electronics Industries in East Asia." In *State, Market and Organizational Forms*. A. Bugru and B. Usdiken (eds.). Berlin: W. de Gruyter.

Biggart, Nicole Woolsey. 1994. "Labor and Leisure." In *Handbook of Economic Sociology*. Neil Smelser and Richard Swedberg (eds.). Princeton, NJ: Princeton University Press.

Biggart, Nicole Woolsey. 1992. "Affaires de Famille: Les Société de Vente a Domicile aux Etats Unis." [Family Business: Direct Selling Organizations and Family in the US] *Actes de la Recherche en Sciences Sociales* 94:27-40.

Biggart, Nicole Woolsey. 1992. "The Western Bias of Neoclassical Economics: On the Limits of a Firm- Based Theory to Explain Business Networks." In *Networks and Organizations*. Robert Eccles and Nitin Nohria (eds.). Boston, MA: Harvard Business School Press.

Biggart, Nicole Woolsey. 1991. "Explaining East Asian Economic Organization: Toward a Weberian Institutional Perspective." *Theory and Society*, 20(2): 199.

Hamilton, Gary G. and Nicole Woolsey. Biggart. 1991. "The Organization of Business in Taiwan: A Reply to Numazaki." *American Journal of Sociology*, 96(4): 999.

Biggart, Nicole Woolsey., Gary G. Hamilton, and Marco Orrú. 1991. "Organizational Isomorphism in East Asia: Broadening the New Institutionalism." In *The New Institutionalism in Organizational Analysis*. Walter W. Powell and Paul J. DiMaggio (eds.). Chicago, IL: University of Chicago Press.

Abolafia, Mitchel Y. and Nicole Woolsey Biggart. 1991. "Competition and Markets: An Institutional Perspective." In *Socio-Economics: Toward a New Synthesis*. Amitai Etzioni and Paul Lawrence (eds.). Armonk, NY: M.E. Sharpe.

Biggart, Nicole Woolsey. 1990. "Institutionalized Patrimonialism in Korean Business." In *Comparative Social Research*, 12: 113.

Biggart, Nicole Woolsey. 1990. "Capitalism in Contrasting Cultures: Direct Selling in the U.S. and Asia." In *Capitalism in Contrasting Cultures*. Gordon Redding and Stewart Clegg (eds.). Berlin: W. de Gruyter.

Biggart, Nicole Woolsey. and Gary G. Hamilton. 1990. "Explaining Asian Business Success: Theory No. 4." *Business and Economics Review*. 5: 11.

Hamilton, Gary G. and Nicole Woolsey. Biggart. 1988. "Market, Culture and Authority: A Comparative Analysis of Management and Organization in the Far East." *American Journal of Sociology* (Honorable mention for best paper in Comparative Historical Sociology previous three years, American Sociological Association). 94(5): S52.

Biggart, Nicole Woolsey and Gary G. Hamilton. 1987. "An Institutional Theory of Leadership." *Journal of Applied Behavioral Sciences*, 23(4): 429.

Hamilton, Gary G, Marco Orrù and Biggart, Nicole Woolsey. 1987. "Enterprise Groups in East Asia: An Organizational Analysis." *Shoken Keiai* (Financial Economic Review), September, 161(6): 78.

Biggart, Nicole Woolsey. and Gary G. Hamilton. 1985. "Why People Obey: Theoretical Observations on Power and Obedience in Complex Organizations." *Sociological Perspectives*, 28(1): 3.

Biggart, Nicole Woolsey. 1985. "Scandals in the White House: An Organizational Explanation." *Sociological Inquiry*, 55(2): 109.

Biggart, Nicole Woolsey. and Gary G. Hamilton. 1984. "The Power of Obedience." *Administrative Science Quarterly*, 29(4): 540.

Biggart, Nicole Woolsey. 1984. "A Sociological Analysis of the Presidential Staff." *The Sociological Quarterly*, (25) 1: 27.

Biggart, Nicole Woolsey. 1983. "Rationality, Meaning, and Self-Management: Success Manuals, 1950- 1980." *Social Problems*, 30 (3): 298.

Biggart, Nicole Woolsey. 1983. "The Post Office as a business: Ten years of postal reorganization." *Policy Studies Journal*, 11(3):483-491.

Biggart, Nicole Woolsey. 1981. "Management Style as Strategic Interaction: The Case of Governor Ronald Reagan." *Journal of Applied Behavioral Science*, 17(3): 291.

Hamilton, Gary C. and Nicole Woolsey Biggart. 1980. "Making the Dilletante an Expert: Personal Staffs in Public Bureaucracies." *Journal of Applied Behavioral Science*, 16 (2): 192.

Biggart, Nicole Woolsey. 1977. "The Creative-Destructive Process of Organizational Change: The Case of the Post Office." *Administrative Science Quarterly*, 22(3): 410.

WORKING PAPERS

Freiburger, Nathaniel, Nicole Woolsey Biggart and Thomas D. Beamish, "Hidden in Plain Sight: The Logistical Ordering of Real Estate Markets in the United States." Submitted, *American Journal of Sociology*.

Dina Biscotti and Nicole Woolsey Biggart, "Why Are We Talking About Light Bulbs in Church? Religion and Environmental Views."

Barriga, Claudia, et. Al. "Resident Engagement Strategies in Low and Zero Net Energy Communities."

Biggart, Nicole Woolsey and Loren Lutzenhiser. "Constructed Logics: Social Ideals, Residential Design and Energy Use."

PRESENTATIONS (recent years)

- 2012 "Developing a Zero Net Energy Community: West Village"
November Ecoles des Mines, Paris
- 2012 "Sustainable Consumption and Religious Facilities"
July Lutheran Theological Seminary of Gettysburg
- 2012 "Social Heuristics and Production Network Organizations"
January Desautels School of Business, McGill University, Montreal
- 2011 "Energy and Organization"
November Harvard Business School, Macro Organization Behavior Society
- 2011 "Constructed Logics of Residential Design"
December Behavior, Energy and Environmental Conference, Washington DC
- 2010 "Social Heuristics: Decision Making in a Network Production Market"
Presented at:
May Stanford School of Engineering

- October University of Texas, Austin
November Southern Methodist University
- 2007 “Business Cycles and Entrepreneurs: Change and Stability in Schumpeterian Market Orders”
Presented at:
September Conference on Capitalism and Entrepreneurship, Cornell University
- 2007 “Organization Studies Solves Global Warming? Extending Our Boundaries into Policy Solutions”
Presented at:
March Cardiff Business School & Advanced Institute of Management Research (AIM)
- 2005-06 “Why No Green Buildings? Energy Efficiency in the Commercial Building Industry”
Presented at:
2005
November Haas School of Business, UC Berkeley
2006
October University of Alberta School of Business
- 2005 “Grounding Innovation in Social Process.”
Presented at:
June Organizational Studies Summer Workshop, Santorini, Greece
- 2004 “Markets as Regimes: Explaining Change and Stability, Competition and Consensus in Economic Contexts.”
Presented at:
April SCANCOR Institutions Conference. CERAS, Stanford University
- 2002 “Systems of Exchange: A Typology.”
Presented at:
February Duke University