Who Should Attend

- ✓ Created and taught by Senior Private Equity, Mergers & Acquisitions (M&A), and Investment Banking executives, helping students develop a broad understanding of the full investment deal process, typically only gained through prior transactional experience

Training Program Profile – Key Benefits (Full 1 Day Training)

- ✓ M&A and private equity specific training to enhance professional development and recruitment opportunities (non excel focused)
- ✓ Buy-side (acquiring and investing) specific training while providing deep insights to the sell-side (divesting and selling)
- ✓ Training course leveraging insights from senior M&A, private equity, and corporate investment professionals
- ✓ Classroom materials provided plus intimate lecture sessions, facilitating detailed Q&A and discussion
- ✓ Enforcing "real world" application of the full deal process, not just academic theory or one aspect of a transaction
- ✓ THINKdeal Certified

Select Topics Covered (Full 1 Day Training)

- ✓ Private Equity, Strategic Acquirer, Investment Banking Primer
- ✓ Investment Strategies and Thesis Development
- ✓ Strategic Options
- ✓ Deal Origination
- ✓ Due Diligence
- ✓ Transactional Analytics
- ✓ Synergies
- ✓ Legal and Transactional Documents
- ✓ Negotiations
- ✓ Operational Integration / Value Creation
- ✓ Recruitment Strategies

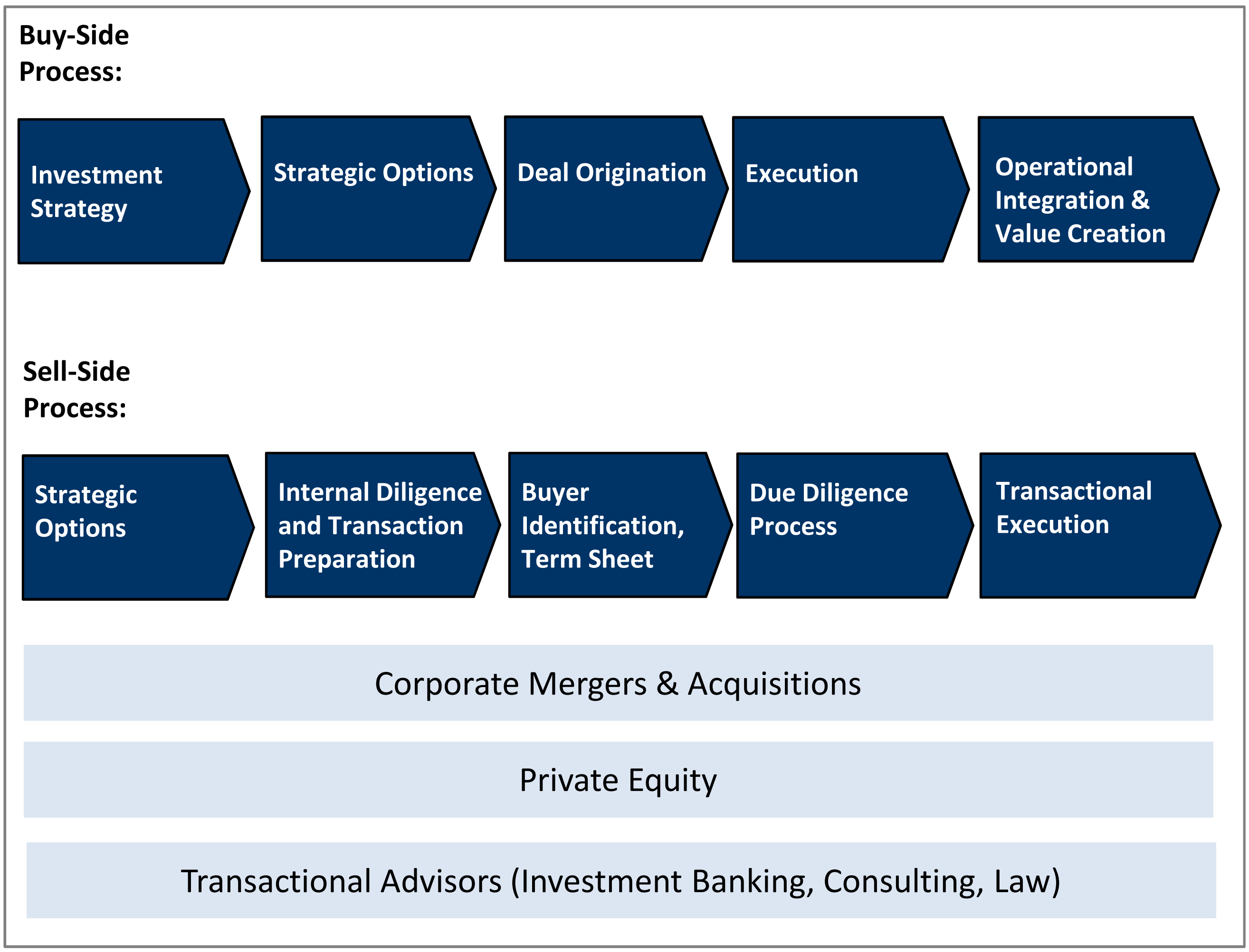
Program Information – Next Steps

General Information: www.THINKdealtraining.com
Contact: Info@thinkdealtraining.com
UC Contact: Vincent Lee (vhslee@ucdavis.edu)
Date: Saturday, May 20th, 2017
Time: 8:30am to 3pm pst
Location: @ UC-Davis, Room To Be Announced
Fee: Early bird $55 per registration; Increases to $70 after May 14th; Use Discount Code UCD2017
Registration:

- http:enroll.thinkdealtraining.com/products/**university-of-california-davis-school-of-management**
- Registration ends Thursday, May 18th at 5pm PST

Our focus is on providing education and training on the full investment and deal process utilized within *mergers & acquisitions, private equity, and strategic investments*

We focus on the buy-side (acquiring, investing) while providing deep insights to the sell-side (selling, divesting)



= Our Focus

*Other training programs offered investment research (asset management)

Agenda	Timing
▪ Introduction ▪ Deep Review of Full Sell-side Transaction Process ▪ Anatomy of a Successful Deal ▪ Deep Review of Buy-side Transaction Process ▪ Investment Strategy and Investment Thesis Developm	**Morning Session (8:30-12:00pm)**
▪ Strategic Options ▪ Deal Origination ▪ Due Diligence ▪ Deal Analytics, Synergy Evaluation ▪ Legal Process and Transaction Documents ▪ Negotiations ▪ Operational Integration and Performance Monitoring ▪ Recruitment Strategies	**Afternoon Session Starting After Lunch (12:30-3:00pm)**

Note: Start time is 8:30am with breaks every ~90 minutes