Nicole Woolsey Biggart

Curriculum Vitae

December 2020

GRADUATE SCHOOL OF MANAGEMENT
UNIVERSITY OF CALIFORNIA-DAVIS
1 SHIELDS AVENUE • DAVIS, CA 95616
530-304-5052 (Mobile)
nwbiggart@ucdavis.edu

EDUCATION

Ph.D.	1981	University of California-Berkeley, Sociology
M.A.	1976	University of California-Davis, Sociology
B.A.	1969	Simmons College, Communication: Writing

ACADEMIC AND ADMINISTRATIVE EXPERIENCE

2020-2021	Chair, AAAS Section on Social, Economic and Political Sciences
2015-2020	Professor Emerita
2010-2015	Director, Energy Efficiency Center, University of California, Davis
	Chevron Chair in Energy Efficiency, University of California, Davis
2003-2009	Dean, Graduate School of Management, University of California, Davis
1991-2015	Professor of Management, University of California, Davis
2002-2010	Jerome J. and Elsie Suran Chair in Technology Management, UC Davis
1987-1990	Associate Professor of Management and Sociology, UC Davis
1981-1987	Assistant Professor of Administration and Sociology, UC Davis

PROFESSIONAL AND ACADEMIC RECOGNITION

2015	Keynote Speaker, *European Theory Development Workshop*, Cardiff Business School
2012	Elected Fellow, American Association for the Advancement of Science
2008	Faculty Pioneer Award for Sustainability in Management Education, Aspen Institute
2008	Women Who Mean Business Award, *Sacramento Business Journal*
2007	Keynote Speaker, Advanced Institute of Management Research (AIM), *Organization Studies Solves Global Warming? Extending Our Boundaries into Policy,* Cardiff Business School, Wales, UK
2005	Best Paper of 2004, Academy of Management Review, with Rick Delbridge for "Systems of Exchange."
2000	Keynote Speaker, *Economic Sociology at the Edge of the Third Millennium Conference*, School of Economics and Sociology. Moscow, Russia
2000	Keynote Speaker, *All-Texas Conference on Organizations*, Kerrville, TX
1998	Overseas Distinguished Visitor, St. John's College, University of Cambridge, England

1998 Keynote Speaker, *First Portuguese Economic Sociology Congress*, Lisbon, Portugal

1996 Elected, *Macro-Organizational Behavior Society*

1996 Arthur Andersen Distinguished Visitor, Judge Institute of Management Studies, University of Cambridge, England

1996 Keynote Speaker, *Sociology of Markets Conference*, Liverpool, England

1994-1999 Commissioned, National Research Council, *Committee for the Enhancement of Human Performance*

BOOKS

Biggart, N. W. (1989). *Charismatic capitalism: Direct selling organizations in America*. University of Chicago Press.

Hamilton, G. G., Biggart, N. W., Reagan, R., & Brown, J. (1984). *Governor Reagan, Governor Brown. A sociology of executive power*. Columbia Univ P XI.

Biggart, N. W. (Ed.). (2008). *Readings in economic sociology* (Vol. 4). John Wiley & Sons.

ARTICLES AND CHAPTERS

Beamish, T. D., & Biggart, N. W. (2017). Capital and carbon: The shifting common good justification of energy regimes. In *Justification, Evaluation and Critique in the Study of Organizations*. Emerald Publishing Limited. https://doi.org/10.1108/S0733-558X20170000052006

Biggart, N. W. (2016). Biggart's lament, or getting out of the theory cave. *Journal of Management Studies*, *53*(8), 1381-1387. https://doi.org/10.1111/joms.12185

Beamish, T. D., & Biggart, N. W. (2015). Social Heuristics: The Pragmatics of Convention in Decision-Making. In *Institutions and Ideals: Philip Selznick's Legacy for Organizational Studies*. Emerald Group Publishing Limited. https://doi.org/10.1108/S0733-558X20150000044010

Biscotti, D., & Biggart, N. W. (2014). Organizing belief: Interfaith social change organizations in the religious-environmental movement. In *Religion and Organization Theory*. Emerald Group Publishing Limited. https://doi.org/10.1108/S0733-558X20140000041019

Biggart: Nicole Woolsey. (2013). "Integrating the Social Into the Built Environment." *Constructing Green: The Social Structures of Sustainability*, Rebecca L. Henn and Andrew J. Hoffman, editors, ix-xiv.

Beamish, T. D., & Biggart, N. W. (2012). The role of social heuristics in project-centred production networks: Insights from the commercial construction industry. *Engineering project organization journal*, *2*(1-2), 57-70. https://doi.org/10.1080/21573727.2011.637192

Palmer, D., Biggart, N. & Dick, B. (2008). Is the new institutionalism a theory?. In R. GreenwoodC. Oliver & R. Suddaby *The SAGE handbook of organizational institutionalism* (pp. 738-768). London: SAGE Publications Ltd doi: 10.4135/9781849200387.n32

Biggart, N. W. (2007). Introduction: Coming and going in economic sociology. *The American Behavioral Scientist*, *50*(8), 991. https://doi.org/10.1177/0002764207299349

Biggart, N. W., & Lutzenhiser, L. (2007). Economic sociology and the social problem of energy inefficiency. *American Behavioral Scientist*, *50*(8), 1070-1087. https://doi.org/10.1177%2F0002764207299355

Biggart, Nicole Woolsey. (2006). Why the World is Not Flat: Systems of Exchange in a Globalizing World. In Francesco Forlenza (ed.), *Itinerari d'impresa, Management Diritto Formazione* (pp. 187-196). Rubbettino, Winter 2005-2006, No. 8.

Beamish, T., & Biggart, N. W. (2006). Economic worlds of work: Uniting economic sociology with the sociology of work. *Social theory at work*, 233-271. https://www.researchgate.net/publication/242550358_Economic_Worlds_of_Work_Uniting_Economic_Sociology_with_the_Sociology_of_work

Biggart, N. W., & Delbridge, R. (2004). Systems of exchange. *Academy of management review*, *29*(1), 28-49. https://doi.org/10.5465/amr.2004.11851707

Krippner, G., Granovetter, M., Block, F., Biggart, N., Beamish, T., Hsing, Y., ... & Burawoy, M. (2004). Polanyi symposium: a conversation on embeddedness. *Socio-economic review*, *2*(1), 109-135. https://www.researchgate.net/publication/233596782_Polanyi_Symposium_A_Conversation_on_Embeddedness

Biggart, N. W., & Beamish, T. D. (2003). The economic sociology of conventions: Habit, custom, practice, and routine in market order. *Annual review of Sociology*, *29*(1), 443-464. https://doi.org/10.1146/annurev.soc.29.010202.100051

Palmer, Donald & Biggart, Nicole. (2005). Organizational Institutions. In Joel A.C. Baum (ed.) Companion to Organizations. Oxford, UK: Blackwell. https://doi.org/10.1002/9781405164061.ch11

Biggart, N. W. (2001). Banking on each other: the situational logic of rotating savings and credit associations. *Advances in Qualitative Organization Research*, *3*(1), 129-152. https://www.researchgate.net/publication/245580479_Banking_on_Each_Other_The_Situational_Logic_of_Rotating_Savings_and_Credit_Associations

Biggart, N. W., & Castanias, R. P. (2001). Collateralized social relations: the social in economic calculation. *American Journal of Economics and Sociology*, *60*(2), 471-500. https://doi.org/10.1111/1536-7150.00071

Biggart, Nicole Woolsey. (2001). The Sociology of Leisure. In Neil J. Smelser and Paul B. Baltes (eds.), *International Encyclopedia of the Social and Behavioral Sciences*. Oxford, UK: Elsevier Science Limited.

Biggart, N. W., & Guillén, M. F. (1999). Developing difference: Social organization and the rise of the auto industries of South Korea, Taiwan, Spain, and Argentina. *American sociological review*, 722-747. https://doi.org/10.1002/9780470755679.ch13

Tolich, M., Kennedy, M., & Biggart, N. (1999). Managing the managers: Japanese management strategies in the USA. *Journal of Management Studies*, *36*(5), 587-607. https://doi.org/10.1111/1467-6486.00150

Biggart, N. W. (1998). Deep finance: The organizational bases of South Korea's financial collapse. *Journal of Management Inquiry*, *7*(4), 311-320. https://doi.org/10.1177%2F105649269874007

Biggart, N. W., & Orru, M. (1997). Societal strategic advantage: Institutional structure and path dependence in the automotive and electronics industries of East Asia. *State, Market and Organizational Form/Ed. by A. Bugra, B. Usdiken. Berlin: Walter de Gruyter*, 201-239. https://doi.org/10.1515/9783110800739.201

Orrú, M., Biggart, N. W., and Hamilton, G.G. (1997). The Economic Organization of East Asian Capitalism. In *A Comparative Institutional Analysis of Market Structure and Business Networks in Japan, Taiwan, and South Korea: A Volume of Collected Papers and Articles*. Thousand Oaks, CA: Sage Publications.

Biggart, N. W. (1994). Labor and Leisure. In Neil Smelser and Richard Swedberg (eds.), *Handbook of Economic Sociology*. Princeton, NJ: Princeton University Press.

Biggart, N. (1992). Affaires de famille. *Actes de la recherche en sciences sociales*, *94*(1), 27-40. https://doi.org/10.3406/arss.1992.3024

Biggart, N. W., & Hamilton, G. G. (1992). On the limits of a firm-based theory to explain business networks. *Networks and Organizations. Harvard Business School Press, Boston*, 471-490. https://www.researchgate.net/publication/236861407_The_Western_Bias_of_Neoclassical_Economics_On_the_Limits_of_a_Firm-Based_Theory_to_Explain_Business_Networks

Biggart, N. W. (1991). Explaining Asian economic organization. *Theory and Society*, *20*(2), 199-232. https://doi.org/10.1007/BF00160183

Hamilton, G. G., & Biggart, N. W. (1991). The Organization of Business in Taiwan: A Reply to Numazaki. *American Journal of Sociology*, 96(4): 999. https://doi.org/10.1086/229616

Biggart, N. W., Hamilton, G. G., & Orrú, M. (1991). Organizational Isomorphism in East Asia: Broadening the New Institutionalism. In Walter W. Powell and Paul J. DiMaggio (eds.), *The New Institutionalism in Organizational Analysis*. Chicago, IL: University of Chicago Press.

Abolafia, Mitchel Y., & Biggart, N. W. (1991). Competition and Markets: An Institutional Perspective. In Amitai Etzioni and Paul Lawrence (eds.), *Socio-economics: Toward a New Synthesis*. Armonk, NY: M.E. Sharpe.

Biggart, N. W. (1990). *Institutionalized patrimonialism in Korean business* (No. 23). Institute of Governmental Affairs, University of California, Davis.

Biggart, N. W. (1990). Capitalism in Contrasting Cultures: Direct Selling in the U.S. and Asia. In Gordon Redding and Stewart Clegg (eds.), *Capitalism in Contrasting Cultures*. Berlin: W. de Gruyter.

Biggart, N.W., & Hamilton, G. G. (1990). Explaining Asian Business Success: Theory No. 4. *Business and Economics Review*. 5: 11.

Hamilton, G. G., & Biggart, N. W. (1988). Market, culture, and authority: A comparative analysis of management and organization in the Far East. *American journal of Sociology*, *94*, S52-S94. https://doi.org/10.1086/228942

Biggart, N. W., & Hamilton, G. G. (1987). An institutional theory of leadership. *The Journal of applied behavioral science*, *23*(4), 429-441. https://doi.org/10.1177/002188638702300401

Hamilton, G. G., Orru, M., & Biggart, N. W. (1987). Enterprise Groups in East Asia--An Organizational Analysis. *証券経済 (Financial Economic Review)*, (161), p78-106.

Hamilton, G. G., & Biggart, N. W. (1985). Why people obey: Theoretical observations on power and obedience in complex organizations. *Sociological Perspectives*, *28*(1), 3-28. https://doi.org/10.2307/1389072

Biggart, N. W. (1985). Scandals in the White House: An organizational explanation. *Sociological Inquiry*, *55*(2), 109-130. https://doi.org/10.1111/j.1475-682X.1985.tb00854.x

Biggart, N. W., & Hamilton, G. G. (1984). The power of obedience. *Administrative Science Quarterly*, 540-549. https://psycnet.apa.org/doi/10.2307/2392938

Biggart, N. W. (1984). A sociological analysis of the presidential staff. *Sociological Quarterly*, *25*(1), 27-43. https://doi.org/10.1111/j.1533-8525.1984.tb02237.x

Biggart, N. W. (1983). Rationality, meaning, and self-management: Success manuals, 1950-1980. *Social Problems*, *30*(3), 298-311. https://doi.org/10.2307/800355

Biggart, N. W. (1983). The Post Office as a Business: Ten Years of Postal Reorganization. *Policy Studies Journal*, *11*(3), 483. https://doi.org/10.1111/j.1541-0072.1983.tb00667.x

Biggart, N. W. (1981). Management style as strategic interaction: The case of Governor Ronald Reagan. *The Journal of Applied Behavioral Science*, *17*(3), 291-308. https://psycnet.apa.org/doi/10.1177/002188638101700303

Hamilton, G. G., & Biggart, N. W. (1980). Making the dilettante an expert: personal staffs in public bureaucracies. *The Journal of Applied Behavioral Science*, *16*(2), 192-210. https://doi.org/10.1177%2F002188638001600204

Biggart, N. W. (1977). The creative-destructive process of organizational change: The case of the post office. *Administrative Science Quarterly*, 410-426. https://doi.org/10.2307/2392181

BOOK-LENGTH REPORTS

Lutzenhiser, L., Biggart N. W., Kunkle R., Beamish T., & Burr T. (2001). The New Commercial Buildings Industry. Report for the California Institute for Energy Efficiency.

Kochan, T. A., Barley, S. R., Batt, R., Biggart, N. W., Cappelli, P., Eitelberg, M. J., ... & Peterson, N. G. (1999). The Changing Nature of Work, Implications for Occupational Analysis.

Biggart, N. W. (1997). Enhancing Organizational Performance: Issues Evidence, Techniques. Written collaboratively as a member of National Research Council Committee. Washington DC: National Academy of Sciences Press.