MAKE A POSITIVE IMPACT ON THE WORLD

You’ll feel the energy and the camaraderie the moment that you arrive on campus. It’s a vibe unlike any other business school—a transformational experience where you’ll learn to think in new ways, grow your network and change the world.

In the morning your team presents its strategic solution to Fortune 500 executives… debrief over lunch with your professor… meet alumni at an evening mixer in San Francisco… then head to nearby Napa Valley for the weekend.

YOUR COMPETITIVE EDGE

- Experiential, hands-on learning: Learn to solve real-world strategic problems for top industry leaders and promising startups.
- Unique close-knit community: Collaborate with people from all over the world who will challenge you to be your best self.
- Career success: We work with you to pinpoint companies where you want to make your mark and promote you directly to them.
- Close relationships with thought leaders: Work with our world-class research faculty and industry experts to develop lifelong connections.
- UC Davis expertise: Dive deep into individual industries, leveraging our partnerships with UC Davis corporate connections and departments across campus.
- Leadership innovation: Build your leadership capacity through our pioneering program modeled on approaches used by global companies for their executives.
- A prime location: Unlock your potential in our prime location linking Sacramento, the San Francisco Bay Area and Silicon Valley—from the state capitol to the world hub of innovation.

PROVEN PLACEMENT SUCCESS

My MBA has put me in control of my career. I polished my raw business talents—and developed new skills. There is no limit to my goals.

Christine Bolghand MBA 15
Integrated Social Marketing Lead, North America | eBay
San Jose, Calif.

COLLEGE-TOWN LIFESTYLE

Experience Davis, California, one of the best-educated cities in the U.S. with a high quality of life index.

Sacramento MBA | Bay Area MBA | Master of Science in Business Analytics | Master of Professional Accountancy | Executive Education
**IMPACT CURRICULUM**

Our curriculum is anchored by IMPACT (Integrated Management Project and Articulation and Critical Thinking) core courses.

- Solve real-world strategic problems for Fortune 500 firms—and Silicon Valley startups.
- Build a broad foundation of business knowledge and skills.
- Sharpen your writing, speaking and critical-thinking abilities.
- Deepen your expertise in business analytics, entrepreneurship, finance, management, marketing, organizational behavior, strategy or technology management.

**YOUR NEXT STEPS**

- Explore our website for complete information on our programs.
- Attend an admissions event around the globe.
- Visit a class at any of our three campuses.
- Schedule your personal admissions consultation.
- Start your online application.

**YOUR COMMUNITY**

2017-18 ESTIMATED TUITION AND FEES

<table>
<thead>
<tr>
<th>California Residents</th>
<th>$38,836</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nonresidents</td>
<td>$51,081</td>
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</tbody>
</table>

We offer a comprehensive financial aid program that includes scholarships, fellowships and teaching assistantships as well as student loans. Visit our website for more information.

**YEAR 1**

<table>
<thead>
<tr>
<th>SUMMER</th>
<th>FALL QUARTER</th>
<th>WINTER QUARTER</th>
<th>SPRING QUARTER</th>
</tr>
</thead>
<tbody>
<tr>
<td>ONLINE QUANTITATIVE FUNDAMENTALS</td>
<td>CORE COURSES</td>
<td>CORE COURSES</td>
<td>CORE COURSES</td>
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<tr>
<td>CAREER LAUNCH AND WORKSHOPS ORIENTATION</td>
<td>- Articulation &amp; Critical Thinking</td>
<td>- Organizational Structure &amp; Strategy</td>
<td>- The Individual &amp; Group Dynamics</td>
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<tr>
<td></td>
<td>- Financial Accounting</td>
<td>- Marketing Management</td>
<td>- Operational Excellence</td>
</tr>
<tr>
<td></td>
<td>- Markets &amp; the Firm</td>
<td>- Financial Theory &amp; Policy</td>
<td>2 ELECTIVES</td>
</tr>
<tr>
<td></td>
<td>- Data Analysis for Managers</td>
<td></td>
<td>INTERNSHIP PREP</td>
</tr>
<tr>
<td></td>
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<td></td>
<td>LEadersHIP DEVELOPMENT PLAN</td>
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<tr>
<td></td>
<td>INTERNSHIP SEARCH</td>
<td>1 ELECTIVE</td>
<td>4 ELECTIVES</td>
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<tr>
<td></td>
<td>MBA CAREER FAIRS</td>
<td>INTERNSHIP INTERVIEWS</td>
<td>INTERNATIONAL</td>
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<td>STUDY TRIP OPTION</td>
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**YEAR 2**

<table>
<thead>
<tr>
<th>SUMMER</th>
<th>FALL QUARTER</th>
<th>WINTER QUARTER</th>
<th>SPRING QUARTER</th>
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</thead>
<tbody>
<tr>
<td>INTERNSHIP</td>
<td>10-WEEK INTEGRATED</td>
<td>4 ELECTIVES</td>
<td>4 ELECTIVES</td>
</tr>
<tr>
<td>Dazzle your internship manager — you just might land your dream job before your second year even begins.</td>
<td>MANAGEMENT CAPSTONE COURSE</td>
<td>INTERNATIONAL</td>
<td>ACADEMIC, LEADERSHIP AND</td>
</tr>
<tr>
<td></td>
<td>2–3 ELECTIVES</td>
<td>STUDY TRIP OPTION</td>
<td>SERVICE AWARD CEREMONY</td>
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<tr>
<td></td>
<td>STUDY AROUND THE WORLD</td>
<td>REFLECTIONS ON LEADERSHIP</td>
<td>COMMENCEMENT</td>
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<tr>
<td></td>
<td>At one of our 13 partner schools.</td>
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<tr>
<td></td>
<td>REFLECTIONS ON LEADERSHIP</td>
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</tbody>
</table>

**AN INVESTMENT IN YOUR FUTURE**

**GMAT MID-80%**

- 620–730
- 669

**AVERAGE GAT Score**

- 6.6

**AVERAGE AGE**

- 29

**DOMESTIC INTERNATIONAL**

- 53% 47%

**INTERNATIONAL DOMESTIC**

- 53% 47%

**WOMEN MEN**

- 47% 53%

**NUMBER OF INCOMING STUDENTS**

- 47

**AVERAGE YEARS OF WORK EXPERIENCE**

- 5.6

**AVERAGE UNDERGRADUATE GPA**

- 3.4
YOUR COMMUNITY, YOUR EXPERIENCE

A SLICE OF LIFE . . . AT THE UC DAVIS GRADUATE SCHOOL OF MANAGEMENT

. . . Carrie MBA 18 and her classmates lunch with Warren Buffett in Omaha before catching a flight to Cuba for a week-long International Study Trip in Havana . . .

. . . Back in Davis, Rob MBA 17 leads the Net Impact chapter to raise funds and then install solar panels on a low-income home as part of the national GRID Alternatives SuperSolarthon . . .

. . . “A four-day sprint simulation of life as an entrepreneur,” sums up the Ignite Conference trek to San Francisco and Silicon Valley, where MBA students visit 20 innovative startups and leading tech firms, including Airbnb, Skype, Tesla, Adobe, Dropbox, Lyft and Square . . .

. . . In Palo Alto, Alex MBA 18 and his teammates share with AT&T executives their IMPACT project recommendations on the market trends, long-term profitability and potential competition in the eSports industry . . .

. . . Play ball! Master of Professional Accountancy students and faculty cheer the Sacramento River Cats during a night at the ballpark . . .

. . . And admitted students at our welcome mixer break the ice with a wine blending competition hosted by alumna Alison MBA 10, also a grad from the world-renowned UC Davis Department of Viticulture and Enology . . .

AT UC DAVIS, YOU’LL SHAPE YOUR EXPERIENCE AND MAKE A POSITIVE IMPACT ON THE WORLD.

YOUR ALUMNI NETWORK

1 in 204
CALIFORNIANS IS A UC DAVIS ALUMNUS

4,000+
UC DAVIS GRADUATE SCHOOL OF MANAGEMENT ALUMNI NETWORK

250,000+
UC DAVIS GLOBAL ALUMNI NETWORK

YOUR UNIVERSITY OF CALIFORNIA
THE BEST PUBLIC UNIVERSITY IN THE WORLD

Earn your graduate business degree within the world’s premier public university. We’ve built bridges across UC Davis for you to develop your skills and knowledge, gain a competitive professional edge and grow your network.

- **No. 1 worldwide in sustainability**: Leader in research on renewable energy, biofuels, hydrogen pathways, transportation and lighting technology, including the first university-based energy efficiency center in the U.S.

- **No. 1 in the U.S., No. 2 in the world in agriculture**: At the forefront of solving global issues related to food, the environment, health and families.

- **No. 1 globally for veterinary medicine**: Groundbreaking discoveries spanning animal and human health, and clinical services to over 50,000 animal patients in 34 specialties, with programs in 30 countries.

- **UC Davis Health**: World-class academic health center and hospital improving lives and transforming health care as a hub of innovation and a major driver of economic prosperity in Northern California.

- **Global winemaking powerhouse**: For more than 135 years, the Department of Viticulture and Enology has driven innovation in grape growing and winemaking in California and the world.

- **UC Davis Institute for Innovation and Entrepreneurship**: Team up with scientists and engineers to create lab-to-market paths for cutting-edge research—or build your network to launch your own venture.
YOUR PROFESSORS

At the Graduate School of Management, you’ll enjoy close relationships with our dynamic community of scholars and industry experts who will know your name and challenge you to be your best. Our faculty are global leaders in their fields, actively engaged with the business world through pioneering research, knowledge sharing and setting best practices.

Among these trailblazers:

**Professor Kimberly Elsbach** conducts pioneering research into creative collaboration—including at Mars/Wrigley’s Global Innovation Center in Chicago.

**Professor Andrew Hargadon** directs the UC Davis Institute for Innovation and Entrepreneurship, and is the author of *Sustainable Innovation: Build Your Company’s Capacity to Change the World*.

**Professor of the Year Marc Lowe** shares his deep connections, experience and insights into startups, drawing on his senior executive roles in Silicon Valley. He also advises student teams for Integrated Management Projects, our capstone MBA experience consulting for partner companies.

Our students’ experience is nothing short of transformational. It’s rewarding to watch them become grounded in core business knowledge that serves as their launch pad for a successful career. Their time at UC Davis is also one of introspection, during which they assess personal strengths and opportunities for growth, and fine-tune their goals.

―

**Professor Shannon Anderson**
Teaches in MBA and MPAc programs

WHERE YOU’LL FIND OUR GRADUATES

- Discovering innovative products to help California’s largest public utility’s customers reduce greenhouse gas emissions.
- Bridging technical and business worlds at the leading 3D design, engineering and entertainment software company.
- Directing medical affairs for the third-largest not-for-profit health system in the U.S.
- Launching a company that innovated the “perfect” wine cork alternative.
- Advising clients on global growth at the Big 4 accounting firms.

I gained the communication and teamwork skills necessary for success as an auditor. The helpful professors and many networking opportunities made my dream career come true.

―

**Susie Wang**
MPAc 14
Senior Audit Associate | KPMG US | San Francisco

YOUR CAREER ACCELERATOR

OUR TALENT BROKER APPROACH

We help you assess and refine your professional interests, personal values and diverse talents. Our career team uses that information to match you with companies with the best internship and career opportunities.

Our corporate connections are bolstered by our locations spanning Northern California—from the innovation hub of San Francisco to the dynamic state capital of Sacramento, the intersection of business and government.
YOUR DESTINATION: SUCCESS

The UC Davis Graduate School of Management is a world leader in management research and education. We can help you achieve personal and professional success and use the power of business to make a positive difference in the world.

FULL-TIME MBA
Two-year immersive program | Gallagher Hall, UC Davis campus | Gain the knowledge, perspective and skills to deliver results and chart your future success

BAY AREA MBA
Self-paced program | San Ramon campus | 24–48 month options | Convenient weekend format | Customize your MBA experience

SACRAMENTO MBA
Self-paced program | 24–48 month options | Convenient weekend format | UC Davis Sacramento campus

MASTER OF PROFESSIONAL ACCOUNTANCY (MPAc)
9- and 21-month full-time programs | Top preparation for CPA exam and high-growth professional services

YOUR NEXT STEPS

- See our website for complete information on our programs.
- Attend an admissions event around the globe.
- Visit a class at any of our three campuses.
- Schedule your personal admissions consultation.
- Start your online application.

My UC Davis MBA gave me the business knowledge and tools necessary to accelerate my career at Tesla.

James Chen  
MBA 11  
Senior Manager, Worldwide Vehicle Upgrades & Accessories  
Tesla | Fremont, Calif.

gsm.ucdavis.edu  
(530) 752-7658 | admissions@gsm.ucdavis.edu

JOIN US ON SOCIAL MEDIA