

CFO of global industrial public and private equity-backed companies
Completed over \$2.5 billion in M&A and \$4.5 billion in financing
Experience building finance organizations
Track record of driving strategic transformations with significant impact to bottom line

EXPERIENCE

Global CFO, Kinetics – Livermore, Frankfurt, Kuala Lumpur, Singapore, Shanghai 2017-2020 **PE-backed \$400M Global industrial engineering company - US, Europe, MiddleEast, Asia**

- ◆ Developed 5 year Strategic Vision based on detailed market assessment; aligned with Board of Directors and executive team on operational plan to grow by over 100% in 5 years
- ◆ Achieved 30% revenue and earnings growth per year, 2 years in a row (5x market growth rate)
- ◆ Spokesperson in media opportunities ; as sample, please see video with Stanton Chase on Women Leadership; built alliance with local officials for public-private partnership
- ◆ Established \$30 million global line of credit in US, Germany, Malaysia, Singapore, and China to enable rapid growth
- ◆ Completed full risk assessment and benchmarked risk mitigation strategies, realizing 30% savings; strengthened compliance processes and cybersecurity
- ◆ Reduced fixed costs by 20%: relocated corporate HQ, reduced management layer, negotiated supplier agreements , bid out audit, tax, IT, legal support services to achieve savings
- ◆ Negotiated 2 strategic acquisitions; led due diligence; integrated newly acquired companies by aligning accounting policies, converging ERP strategies, setting up financing and banking

Public Company CFO, NobleIron - US, Canada, New Zealand 2015-2016 **Launched mobile platform for rental/sales/service of construction equipment**

- ◆ Developed mobile application for offsite technician support; Created online rental/sales marketplace for construction equipment; released mobile application version in following year
- ◆ Led digital marketing to increase brand awareness and online traffic
- ◆ Corrected audit deficiencies and set up processes to recover from missed reporting deadlines; assured timely filing and clean audits
- ◆ Created new analytical tools for 5 year strategic planning, budget tracking, and board reporting; improved shareholder communication
- ◆ Streamlined corporate organization while reducing expenses by 20%
- ◆ Increased share price 30% in one year

CFO/Acting CEO– eCullet – US 2013-2015 **VC-backed national glass manufacturing company; P/L responsibility**

- ◆ Acted as temporary CEO during unexpected medical leave of CEO
- ◆ Set up new accounting ERP system, developed the finance team, formalized internal control processes, established financing/banking relationships, improved audit process, launched strong budgeting/forecasting methodology, negotiated preferred supplier agreements
- ◆ Relocated headquarters to realize cost savings and reduced corporate overhead by 30%
- ◆ Realized 25% YOY improvement in earnings
- ◆ Completed successful sale of the company

Amyris Inc- Acting CFO of Fuel/Lubricants division

2010-2012

Transitioned the company through IPO

- ◆ Set up new division, negotiated service agreements, supply contracts, manufacturing agreement, operating agreement, and hired finance director
- ◆ Launched joint-venture with Cosan, 2nd largest sugar mill in Brazil
- ◆ Strengthened financial accounting and controls for IPO

Chevron – Analyst to Director, California, Texas, and Argentina

1996-2010

15 years with Chevron Leadership Program; Continuous rapid advancement to Director role

- ◆ Financial Director: Completed over 100 financings for \$4billion in transactions globally; negotiated \$400 million contract for construction and leasing of the 2 largest LNG ships ever built
- ◆ M&A Advisor: Set up M&A team; identified and evaluated opportunities; presented proposals to Chevron Executive Team; negotiated purchases ; led due diligence team; completed \$2 billion in transactions
- ◆ Compliance Officer: Assured compliance for 1,000 employees in shared service center, supporting African operations
- ◆ Controller: Responsible for all accounting as Controller of Chevron Argentina, a \$2 billion company with accounting in English and Spanish, USD and pesos, GAAP and IFRS.
- ◆ Planning Director: Developed operational plans to turnaround \$4 billion global automotive supplies division active in over 100 countries; 45% yoy improvement in earnings, despite global recession
- ◆ Rapid promotion under the Chevron Leadership Program (which had resulted in such leaders as John Watson, the last CEO, and Pat Yarrington, the last CFO)

ANDERSEN CONSULTING (now Accenture), San Francisco, CA/St Louis, MO

1990-1993

Advanced from software developer to project management of software development teams

Managed implementation of large ERP systems; delivered all 25 projects on-time

COMMUNITY LEADERSHIP

Contributor, Forbes.com

2020-now

Thought-leader on topics that concern CEOs, CFOs, and Board of directors;

How Women Lead

Conduct workshops for women seeking positions in C-suite or board of directors

2019-now

Astia Advisor

Advise women-owned or managed startups on strategic and financing decisions

2013-now

CFO Leadership Council, Steering Committee

2019-now

National organization of CFOs; frequent speaker on strategic role of CFO at finance executive conferences

Co-Author, 80/20 CFO: A Guide to Making Strategic Transformations in Your Company 2018

Volunteer, Hiller Aviation Museum

2017-now

Teach STEM to youth at the Invention Lab

Contra Costa County Library Commissioner 2015-2016
Advocated for literacy and library services for 1 million residents of Contra Costa; launched teen services

Adjunct Professor, International Business and Finance, UC Davis, GSM 2011-now
Pioneered international business courses in Switzerland, Chile, Vietnam, Cuba, Czech Republic, Japan

Athenian School, Board of Directors, Finance Committee 2014-now
Assure school can meet strategic goals while maintaining fiscal discipline on annual budget

Chevron Credit Union, Board of Directors, Asset Investment Committee 2003-2009
Advised on asset investment strategies for credit union with assets of \$1.05 billion

Central City Hospitality House, Board of Directors, Finance Chair 1996-1998
Steered a strategic redirection at the homeless shelter to avoid bankruptcy, assured grant reporting compliance, directed management and maintenance of facilities, supported fund raising efforts

EDUCATION

- ◆ **MBA** Kellogg School of Management 1995
- ◆ **BS / Mechanical Engineering** UC Davis; graduated with honors 1990